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SAP SPECIAL

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100 Most Promising SAP Solution Providers 2015

The enormous inflow and outflow of data is a quotidian trend for companies, regardless of their size and industrial operation. Data is paramount in decision-making and deriving desired business outcomes. In the realm of highly competitive business arena, there is a huge demand for tools that can effortlessly simplify the herculean task of managing, predicting, integrating, and analyzing data—both financial and enterprise—across various levels in an organization setting. SAP stands in this ecosystem as a leader in offering effective and the most befitting solutions that guarantee consistency of data, empowering enterprises to perform and deliver better results. SAP's offerings are being adopted not only by leading large enterprises, but also by small and mid-size companies to optimize their resources.

With its vast suite of solutions that span Business All-in-One, Business ByDesign, Business One, Business Suite, and mySAP, SAP allows companies to step forward and build tools to integrate SAP ideas into different business verticals. The enterprise software giant's applications are now helping organizations to achieve greater productivity and faster time to market, while decreasing operational cost and expanding the customer base. Further, developments in mobility, cloud and analytics are enabling new business scenarios and extending the reach of SAP applications to business users. SAP is now offering updated capabilities for enterprises seeking insight into large volumes of data—such as from the Internet of Things—while a new Edge edition of SAP's

Lumira tool targets businesses with data-discovery features.

With the market embracing different modules of the software, the demand for interaction and collaboration between application suites to streamline business is rising. Most SAP providers are therefore offering integrated solutions that could be deployed on-premise as well as through private cloud placement, sensing the need of enterprises.

These myriad innovation calls for experts to transform SAP software and technologies into solutions that addresses strategic business needs. This is where SAP solution and consulting companies play the role of a propeller to drive enterprises to achieve excellence. The expertise of the companies to provide right data at the right time enables the marketplace to acquire sustainability, flexibility and succeed through innovation.

Amidst these developments, to help CIOs find the right SAP Solution Provider for their enterprises, a distinguished panel comprising of CEOs, CIOs, CMOs, VCs, analysts and the CIO Review editorial board has selected top players from over thousand SAP solution providers. The companies listed here demonstrate an ability to develop innovative technologies, methodologies, and outstanding customer service, while helping CIOs realign their IT strategy directly with that of the business.

In our selection, we looked at the vendor's capability to fulfill the burning need for cost-effective and flexible solutions that add value to the complex SAP landscape. We present to you CIO Review's 100 Most Promising SAP Solution Providers 2015.



Company:
ISB Global

Description:

An SAP Business Partner focusing on Small and Midsize Enterprises with an integrated software solution for the Waste and Recycling Industry.

Key Person:
Chris Williams,
Managing Director

Website:
www.isb-global.com

ISB Global End-to-End Software Solution for the Waste Management and Recycling Sector

Every department in an organization requires software functions unique to their needs—applications exist for accounting, CRM, operations, and mobile amongst others. The key challenge is to integrate the end-to-end processes in a single software solution.

ISB Global, based in London, UK, has developed “Waste & Recycling One” (WR1) as an add-on for SAP Business One to integrate operations and accounting, automating data and process in the waste recycling, new energy, and environmental sectors. “We enable small to midsized companies manage their entire end to end process from Order Management, Order Execution, Logistics, Mobility, Scales (weighing), Recycling, Stock Management, Customer Services to Finance and Business Information.” states Chris Williams, Director, ISB Global.

In the last ten years, ISB Global has implemented software in many sub-vertical markets within waste recycling, new energy, and environmental sector. Our software can manage all waste streams, from general waste (trash) to hazardous waste, including commodities such as plastics, paper, metals, construction and organic waste. In addition we have experience with Energy from Waste, Anaerobic Digestion, Bio Fuels and CHP (Combined Heat and Power plants). Our customers span UK, Europe, US, Mexico and Puerto Rico.

“We can deliver software for the end-to-end processes, while also offering experience and leadership around the waste and recycling process, adding value and rapid payback for our customers” adds Chris. “Our deployments of SAP, Waste and Recycling One result in averages of 50 percent decrease in administration processing time, and 30-50 percent increase in data accuracy, delivering quantified value leading to improved profitability.”

ISB Global also offers Smart!World which is integrated to SAP and WR1 for innovation and differentiation around mobile and web platforms. The Smart!World Apps are available on all smartphones and tablets and include service management, customer and supplier portals, logistics planning, driver handhelds as well as document and task management. The Smart!World solution emulates the Gartner “PACE” Layer Strategy, enabling companies to quickly differentiate, innovate, and deliver against customer expectations profitably.

ISB are launching RiDX and the London Resource Event early 2015. The “Resource Information Data Exchange” is ISB’s ecommerce solution to facilitate


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We can implement end-to-end processes from operations to finance, while also offering expertise and leadership in all of the waste and recycling processes

electronic communication of the parties in the supply chain. The simple example from Chris is that if a waste broker is able to send electronic messages to their subcontractors, instead of emails, post-it notes and spread sheets there are significant efficiencies to be gained.

Waste and Recycling One also features a full reporting and Business Intelligence suite from SAP Business Objects Crystal Reports. “This complimentary addition delivers enterprise-class functionality, enabling automation of reporting, KPI setting and monitoring, dashboards and visualizations, collaboration and publication tools,” elaborates Chris.

To summarize, ISB Global is deploying an advanced technology platform, end-to-end integration with leading project delivery methodologies in the waste recycling, new energy, and environmental sector. ISB Global is planning on further expansions into the U.S., Central and South America, Europe and then Asia Pacific regions.

“We will keep on delivering the solutions that address the business requirements and provide tangible and quantifiable value to our clients,” concludes Chris. 



Chris Williams