

The ISBG logo, which consists of a stylized leaf icon in teal and green colors.

ISBG GLOBAL

CLIFF BERRY INC. SUCCESS STORY

“What made it compelling was the flexibility and scalability of the software to fit our business processes.”





Project Highlights

Cliff Berry Incorporated has been providing a comprehensive range of environmental services for more than 30 years; including environmental emergency response, waste disposal, water treatment and used oil collection.

Based in Fort Lauderdale, Florida, CBI operates out of 6 facilities across the entire state and employs over 180 people.

Website - <http://www.cliffberryinc.com>

Objectives

CBI were seeking to implement an integrated business management software solution that provided end-to-end process management.

By deploying SAP Business One and Waste & Recycling One across all 6 operating facilities, they were looking cut administrative overhead, centralise control and eliminate the need for multiple applications for customer communications, operations and financial management.

Specific objectives included:

- Inclusion of comprehensive materials movement rules and logistics processes between sites
- Enhanced Material Master Data functions in order to automatically generate Waste Manifest Reports
- Extend WR1 to improve resource efficiencies and asset utilisation

- Enhanced functionality for master data, quoting, credit checking, transport tariffs and intra-company charging
- Improve the quality of management information to gain greater insight into profitability
- Reduce time spent on administration by automating operations and materials movement reports

Best Practice Implementation

Blueprint meetings and scoping workshops were held to identify those business processes that would benefit most from operational and financial integration.

In order to ensure maximum improvement in service levels and cost control, priority was given to master data management processes and governance.

Comprehensive testing and user training were included as a part of implementation to ensure a smooth transition from legacy systems.

PRINCE 2, ASAP/AIP (SAP) project management methodologies were employed throughout to ensure quality control and effective delivery against key project milestones.



Strategic & Financial Benefits

- Quote-to-work order management captures data and provides critical intelligence on competitive positioning
- Master data management gives greater control and governance over profitability, resource efficiency and asset utilisation
- Enhanced material master data and linked business partner master data improves materials movement process and charging of waste profiles by over 80%
- End-to-end visibility of all operational and financial processes provides better business intelligence

Operational Benefits

- Business process integration delivers greater control, accuracy and intelligence whilst saving time and money
- New management systems have improved resource allocation, job delivery time frames, intra-company transactions and invoicing processes
- Greater control over material processing, waste profiling, site location, pricing and work orders have radically improved efficiency and profitability

- Consolidation and automation of logistics and materials movement reporting has halved administration time, leaving an accurate billing and audit trail of job, task and material movement from collection to disposal and reprocessing

Why SAP Business One, Waste & Recycling One & ISB Global?

- A robust, scalable, preconfigured small to midsize software solution, covering core ERP processes such as finance, accounting, purchasing and sales
 - A fully integrated software solution and SAP Solution & Technology Partner (SSTP) covering the entire end-to-end business process
 - A specialist industry solution and partner; covering complex reverse and 3rd party logistics and comprehensive materials management with intricate legal reporting standards
 - A life-long, cost effective, flexible and intuitive software solution with all core processes delivered with the on-going ability to continuously improve and make enhancements anywhere in the process
-



Partner

ISB Global was established in 1998 and became an SAP Business One Value Added Reseller (VAR) in 2005. ISB Global is also an SAP Software Solutions & Technology Partner (SSTP) with the certified and supported integrated industry add-on, Waste & Recycling One (WR1).

ISB Global has significant experience in SAP implementations with major multinational companies in mid and downstream Oil & Gas and has been installing SAP and Waste & Recycling One in companies that specialise in Waste Logistics, Materials Recycling and associated industries; including: Broking & Trading, Plastics, Electronics, Hazardous Materials, Industrial Services & Maintenance, Organics, Environmental, New Energy, Utilities and Bio Fuels.

ISB Global adopts a PACE-layered approach to systems design and leverages an agile development environment and Platform-as-a-Service (PaaS) from Outsystems; known as SmartWorld. This enables ISB Global to offer Software-as-a-Service to waste, recycling and environmental companies and add value through innovative web and mobile applications, deployed on any device and any operating system.

As a certified software partner, SAP fully supports ISB Global and the Waste & Recycling One solution. SAP customers are able to benefit from a comprehensive support programme; including a customer web portal, free patch updates, free upgrades, knowledge forums, expert communities, online training and learning sessions, complimentary content, applications and white papers; as well as access to the largest business software company community in the world.



ISB Global Limited

7 Canute House | Durham Wharf Drive | Brentford | Middlesex | London TW8 8HP

Tel: +44 (0) 20 8232 8884

Email: info@isb-global.com

www.isbglobal.com